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Delivering Sustainability  
In  
Building Cleaning?



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# Customer Challenge

- Can we clean a high School in a more Environmentally Friendly way?
- Can we do this and maintain high levels of Performance and Cleanliness?
- Can we do this in a cost effective way?



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- Johnson Diversey J Flex system.
- Full support Package for all staff.
- Trial period November 07 – April 08.
- Positive feedback from all Stakeholders.



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## Trial Review Analysis

- 100% Accurate against previous range's usage  
Over a full calendar year.

- Plastic waste reduction of 93 kilos.

- CO<sup>2</sup> Reduction.

- ▶ Manufacturing 29.5 Kilos,

- ▶ Distribution 0.6 Kilos,

- ▶ Disposal 20.5 kilos,



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## Trial Review Analysis cont'

- Total CO<sup>2</sup> withheld from atmosphere (121 kilos)
- Energy savings based on cold water usage as opposed to hot water?
  - ▶ litre's used during trial 7425.5 litres
- Cost analysis old system v new system



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# Review Summary

- Added value of the J flex System

- ▶ Control

Through correct dilution

- ▶ Safety

No direct contact with chemical  
also used with cold water

- ▶ Storage

Much less space needed

- ▶ Performance

High levels of cleanliness

- ▶ Disposable savings

Reduction in plastic and Cardboard  
waste

- ▶ Energy savings

Use of cold Water

- ▶ Environmental Savings?



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# Customer Challenge

- Output Based specification.
- Term time only working.
- Efficiency savings through flexible delivery.
- Support with Green Agenda.



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## The Challenges Ahead

- Current Economic Climate
- School Balances
- Flexible delivery around extended Schools
- Impact of Job Evaluation
- The Green Agenda



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# Questions



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